

# Nathalie Nahai

Expert in Psychology, Persuasive Tech & Human Behaviour



## CSA CELEBRITY SPEAKERS

Nathalie Nahai is described as "a rare polymath with deep expertise in tech, marketing and psychology", Nathalie draws upon a rich background in human behaviour, web design and the arts, to offer a unique vantage point from which to examine the complex challenges we face today.

**"A renowned expert on bringing practical psychology to the worlds of business"**

### In detail

Nathalie is the host of the popular show, The Hive Podcast, and speaks about the impact of emerging technologies in The Atlantic, The Wall Street Journal, Business Insider, Forbes, Harvard Business Review, Stylist, and The Telegraph, as well as TV and radio. Nathalie is also the founder of Humanise the Web (a conference that explores both how the internet influences our behaviours, and how businesses can harness persuasive technologies for good), In 2021 Nathalie launched TheValuesMap.com, a free tool developed in collaboration with Dr Kiki Leutner of Goldsmiths University, to help people within organisations understand, communicate and practically express the values they stand for.

### What she offers you

Nathalie addresses the specific challenges faced by larger, more diverse brands and organisations today, including: the psychological dynamics behind evolving consumer behaviours, the challenges of engaging millennials and Gen Z, and how to ethically apply behavioural science principles to enhance your platforms, content marketing, product design and customer experience.

### How she presents

Nathalie is charming and witty. Anyone listening to her speak can become a better version of their marketing self, using the psychology of persuasion to delight and empower their customers in an ethical way.

### Languages

She presents in English.

### Want to know more?

Give us a call or send us an e-mail to find out exactly what she could bring to your event.

### How to book her?

Simply phone or e-mail us.

### Publications

#### 2021

Business Unusual

#### 2017

Webs of Influence: The Psychology of Online Persuasion

### Topics

The Secret Psychology Behind Resilient Brands  
The Psychology Behind Resonant Communication  
6 Principles Behind Persuasive Platforms  
Social Media and Persuasive Content  
How to Use the Big 5 Personality Traits for Smart Personalisation